

MACo Summer Conference Sponsorships

Institution	Type of Business	Sponsorship	Website
American Traffic Soltuions	ATS delivers next-generation technology products, services, and business solutions and anticipates our customers' future mobility, traffic safety and enforcement needs.	Inside Front Cover	http://www.atsol.com/
Baltimore Gas and Electric	Maryland's largest gas and electric utility with over 3,300 employees delivering power, safely and reliably, to approximately 1.2 million customers in central Maryland.	Commercial Exhibit Hall	https://www.bge.com/
Baltimore Metropolitan Council	The Baltimore Metropolitan Council is the regional council of governmentns that works to identify mutal interests and develop collaborative strategies, plans and programs that will improve the quality of life and economic vitality of the region	Branded Stylus Pens	http://www.baltometro.org/
Chesapeake Employer's Insurance	Chesapeake Employers has been providing workers' compensation insurance in Maryland since 1914. Our local presence, know-how and unwavering dedication to Maryland counties, municipalities, business owners and their employees have made us what we are today - Maryland's workers' compensation insurance specialist.	Mobile App - Lead	http://www.ceiwc.com/

MACo Summer Conference Sponsorships

Institution	Type of Business	Sponsorship	Website
Ciena	<p>Ciena is a network strategy and technology company known for its commitment to customer success. With 25 years of industry leadership, we support more than 1,300 of the world's largest, most reliable networks. Our technology is complemented with a high-touch consultative business model. We're committed to developing and applying technologies that facilitate openness, virtualization, automation, collaboration, and a common experience. Technologies that offer the greatest degree of choice deliver the most rewarding customer experiences and business outcomes.</p>	Contributing Tech Expo	http://www.ciena.com/
Crown Castle	<p>Since 1994, Crown Castle has worked around the country to build and maintain the infrastructure behind the world's most revolutionary technologies. This comprehensive portfolio of towers, small cells, and fiber gives people and communities access to essential data, technology and wireless service and opens the door to countless opportunities and possibilities. We continue to work closely with wireless carriers, businesses, technology companies, governments, and communities to make sure these transformative ideas and innovations find their way to the people who rely on them.</p>	Contributing Tech Expo	http://www.crowncastle.com/

MACo Summer Conference Sponsorships

Institution	Type of Business	Sponsorship	Website
Davenport & Company	Headquartered in Richmond, Virginia and founded in 1863, Davenport & Company LLC is an independent financial advisory firm specializing in the area of investments, research, asset management, investment banking, and advisory services. Member: NYSE FINRA SIPC. Address: 8600 La Salle Road, Suite 324, Towson, MD 21286	Budget & Finance Affiliate Meeting	https://www.investdavenport.com/
Deep Water Wind	Deepwater Wind is proud to be America's leading offshore wind developer. The company's path breaking Block Island Wind Farm is the first in the nation. Led by a veteran management team with experience in developing complex energy projects worldwide, Deepwater Wind is making offshore wind in America a reality.	Crab Mallets	http://www.dwwind.com/

MACo Summer Conference Sponsorships

Institution	Type of Business	Sponsorship	Website
Exelon	<p>Exelon Generation (NYSE: EXC) is a Fortune 100 energy company with the largest number of utility customers in the U.S. Exelon does business in 48 states, the District of Columbia and Canada and had 2015 revenue of \$34.5 billion. Exelon's six utilities deliver electricity and natural gas to approximately 10 million customers in Delaware, District of Columbia, Illinois, Maryland, New Jersey and Pennsylvania through its Atlantic City Electric, BGE, ComEd, Delmarva Power, PECO and Pepco subsidiaries. Exelon is one of the largest competitive U.S. power generators, with more than 32,700 megawatts of nuclear, gas, wind, solar and hydroelectric generating capacity comprising one of the nation's cleanest and lowest-cost power generation fleets. The company's Constellation business unit provides energy products and services to approximately 2.5 million residential, public sector and business customers, including more than two-thirds of the Fortune 100. Follow Exelon on Twitter @Exelon.</p>	Ice Cream & Fruit Break	http://www.exeloncorp.com/
Department of Housing and Community Development	<p>The Maryland Department of Housing and Community Development is committed to promoting and preserving homeownership and affordable rental housing and improving Maryland's communities.</p>	Registration	http://dhcd.maryland.gov/
Grant Gursky Photography	<p>Grant L. Gursky grew up in a suburb of Washington, DC, where from an early age, he dreamed of being a photojournalist for major media outlets. He's come a long way from taking photos of the national monuments on his own for fun as a kid to making his dreams come true.</p>	Event Photography	http://gransky.com/

MACo Summer Conference Sponsorships

Institution	Type of Business	Sponsorship	Website
KCI Technologies	<p>With more than 1,000 employees collaborating on diverse projects, KCI is constantly driven by energy, passion and talent. The firm is among the fastest growing in the architectural, engineering and consulting industry, yet Maryland entities are still among our biggest clients companywide. Our staff of experts contributes to a body of knowledge in a variety of fields through training, technical articles, published white papers, and conference presentations. We are recognized as an industry leader, employing cutting-edge technologies, management practices and strategic growth initiatives. Our people, projects and organizational success have been honored with awards from some of the trade's most prestigious bodies. What problems can we help your county solve in 2016 and beyond?</p>	Cyber Café	http://www.kci.com/

MACo Summer Conference Sponsorships

Institution	Type of Business	Sponsorship	Website
Law Office of Thomas N. Yeager	<p>The Law Office of Thomas N. Yeager is a full service law firm serving individual, corporate, and governmental clients. A significant portion of the firm's practice is devoted to local governments in the Eastern Shore area. The firm is experienced in representing county commissioners, municipalities, ethics commissions, planning commissions, boards of zoning appeals, and departments of social services as well as businesses and non-profit organizations. Tom Yeager currently serves as the County Attorney for Kent County, and is the MACo Affiliate President for Attorneys. The firm's attorneys and professional support staff provide personalized, cost-effective, results-oriented legal representation to our clients. Having served as a Deputy State's Attorney, Mr. Yeager is an accomplished trial attorney who has also handled a wide range of legal matters pertinent to local governments including construction litigation, code enforcement, personnel/employment hearings, environmental matters, and public works projects. Joseph C. Flanagan, Esquire serves as Of Counsel to the firm, and Stuart T. Welch, Esquire is the firm's associate attorney. Mr. Flanagan is a former Deputy State's Attorney, and Mr. Welch is former staff counsel for a leading non-profit organization.</p>	Inside Back Cover	http://yeagerlawoffice.com/

MACo Summer Conference Sponsorships

Institution	Type of Business	Sponsorship	Website
Local Government Insurance Trust	For 30 years, Maryland's local governments have covered their primary and excess liability, auto, environmental, property and equipment breakdown insurance needs through the Local Government Insurance Trust (LGIT). Owned and managed by its members, LGIT was founded in 1987 by act of the Maryland General Assembly through the joint efforts of the Maryland Municipal League (MML) and the Maryland Association of Counties (MACo).	Neck Wallets, Keynote Speaker, Back Cover	http://www.lgit.org/
Marriott	Marriott International, Inc. is a leading global lodging company with more than 6,500 properties across 127 countries and territories, reporting revenues of more than \$22 billion in fiscal year 2017. Founded by J. Willard and Alice Marriott and guided by family leadership for 90 years, the company is headquartered outside of Washington, D.C. in Bethesda, Maryland.	Crab Feast Band	http://www.marriott.com/
Maryland Broadband Cooperative	Maryland Broadband is a statewide Cooperative whose mission is to provide world class high speed internet services to un-served and underserved areas of Maryland through its membership.	Sponsored Wi-Fi	http://mdbc.us/
Mid Atlantic Farm Credit	MidAtlantic Farm Credit finances loans for farms, homes, equipment and buildings, land, construction and improvement, as well as loans for production and operating.	Large and Rural County Coalition Breakfasts	https://www.maafc.com/

MACo Summer Conference Sponsorships

Institution	Type of Business	Sponsorship	Website
Miles & Stockbridge	<p>At the law firm of Miles & Stockbridge, our clients and colleagues are the heart of the matter. We solve problems, with passion, because to us it's personal. We go the extra mile.</p> <p>To that end, unrivaled service—to our clients, to our communities—is a baseline, not a goal. Our core values—excellence, integrity, respect, compassion, diversity and teamwork—exist not as abstract initiatives, but a way of life. The more than 230 lawyers who drive our firm understand firsthand the value of these tenets and the dedication it takes to maintain them. We've strategically placed the right people in the right positions across the mid-Atlantic region to best serve the local, national and global interests of those we represent.</p>	Crab Feast - Main Buffett	http://www.milesstockbridge.com/
Musco Sports Lighting	<p>For nearly 40 years, Musco has specialized in the design and manufacture of athletic field lighting. Musco's Light-Structure Green™ is a cost-effective sports lighting system offering significant advantages for your budget and the environment - operating costs and off site spill light are cut in half.</p>	Taste of MD Reception - Kid's Event	http://www.musco.com/
Nationwide Retirement Solutions	<p>On Your Side. Nationwide is a market leader in providing supplemental retirement savings programs for public employees. Nationwide has been serving public sector employees and their families for nearly 40 years. Nationwide's programs include 457(b), 401(a), and Post-Employment Health Plans, and are comprehensive – incorporating investment, education, and administrative service solution for governmental employers. Visit or call (877) 677-3678. Retirement representatives are registered representatives of Nationwide Investment Services Corporation, member FINRA.</p>	Golf Tournament Breakfast	http://www.nrsforu.com/

MACo Summer Conference Sponsorships

Institution	Type of Business	Sponsorship	Website
Nutanix	Nutanix enables IT teams to build and operate powerful multi-cloud architectures. Our Enterprise Cloud OS software melds private, public and distributed cloud operating environments and provides a single point of control to manage IT infrastructure and applications at any scale.	Charging Station	https://www.nutanix.com/
SLAIT Consulting	SLAIT Consulting is an information technology company that specializes in cyber-security and data center solutions. SLAIT holds top partner status and certifications with leading technology organizations which enables us to help businesses, government and educational institutions develop comprehensive plans to build and maintain their IT infrastructure.	Charging Station	http://www.slaitconsulting.com/
U.S. Communities	U.S. Communities is the leading national government purchasing cooperative that reduces the cost of goods and services by aggregating the purchasing power of public agencies nationwide.	Affiliate Meetings: Emergency Managers, Human Resources, Information Technology, Procurement	http://www.uscommunities.org/

MACo Summer Conference Sponsorships

Institution	Type of Business	Sponsorship	Website
Washington Gas	<p>Washington Gas is a regulated subsidiary of WGL Holdings, Inc., a public utility holding company. The unregulated affiliates of WGL Holdings are in energy-related businesses, selling natural gas and electric in competitive markets, and providing heating, ventilating and air-conditioning products and services.</p> <p>Washington Gas has a long record of financial strength. As either WGL Holdings or Washington Gas, the company has paid dividends on common stock for 160 years and increased that dividend for the past 35 consecutive years.</p> <p>Washington Gas is an active, concerned member of the business community and participates in numerous community service programs, focused on health, education, and the environment.</p>	General	https://www.washingtongas.com/
Washington Suburban Sanitary Commission	<p>Established in 1918, WSSC is currently among the largest water and wastewater utilities in the nation, with a network of nearly 5,742 miles of fresh water pipeline and over 5,546 miles of sewer pipeline. Our service area spans nearly 1,000 square miles in Prince George's and Montgomery counties, and we serve 1.8 million residents through approximately 475,000 customer accounts.</p> <p>WSSC drinking water has always met or exceeded federal standards.</p>	Continental Breakfasts	https://www.wsscwater.com/

MACo Summer Conference Sponsorships

Institution	Type of Business	Sponsorship	Website
Wetlands Studies and Solutions, Inc.	Wetland Studies and Solutions, Inc. (WSSI), a Davey Tree Company, is one of the leading natural and cultural resource consulting firms in the Mid-Atlantic, and the largest in our local niche. Our staff assists both public and private sector clients with Clean Water Act permitting and develops innovative solutions to water quality issues. We have worked on over 7,900 projects in the region, encompassing more than 298,000 acres. These projects include stream restoration for TMDL credit and mitigation, federal and state Clean Water Act permitting, wetland delineations, natural resource inventories, forest stand delineations, critical area studies, RTE species studies, and tree preservation plans. Our ongoing partnerships with counties and cities have fine-tuned our understanding of the issues facing local jurisdictions – and the need to strike a balance between tight budgets, necessary projects and upgrades, and permit compliance requirements.	Engineers Affiliate Meeting	https://www.wetlands.com/
WGL Energy	WGL Energy is a leader in efficient and environmentally-friendly energy solutions for customers across the United States, provided by WGL Energy Services and WGL Energy Systems. We deliver a full ecosystem of energy offerings including natural gas, electricity, green power, carbon reduction, distributed generation and energy efficiency management. Our calling is to make energy surprisingly easy.	Infused Water Station and Event Greening	http://www.wglenergy.com

MACo Summer Conference Sponsorships

Institution	Type of Business	Sponsorship	Website
Zelenkofske Axelrod	<p>Zelenkofske Axelrod LLC (ZA) is a Pennsylvania based regional CPA firm employing over 45 professionals, with offices in Harrisburg, Greensburg, Pittsburgh, and Greater Philadelphia; Dover, Delaware, and expanding into Maryland, that specializes in providing auditing, accounting and consulting services to governmental entities. ZA's growth over the years has been through specialization in the governmental industry. They are leaders in providing accounting, auditing, and consulting services to governmental entities of all types – that's why so many of these entities, large and small, engage in their services. Their clients include counties, component units of the state, townships, boroughs, authorities, cities, and school districts. Not all CPA firms specialize in the complexity of accounting and auditing standards which govern these entities. They do! Their partners and directors have worked in the Big 4 accounting firms and have brought their experience to Zelenkofske Axelrod LLC to grow their governmental practice to where it is today. The quality of their work is second to none, particularly in the Government Industry. This fact is evident in many ways, but independently supported through their most recent Peer Review which included review of specific governmental engagements, resulting in an unqualified opinion with no Letter of Comment.</p>	Budget & Finance Affiliate Meeting	http://www.zallc.org/